



Decisions, Debt, *and other Dilemmas*

A story by @simplybastow



Hi, I'm Janna Bastow!

ProdPad 



Let's chat



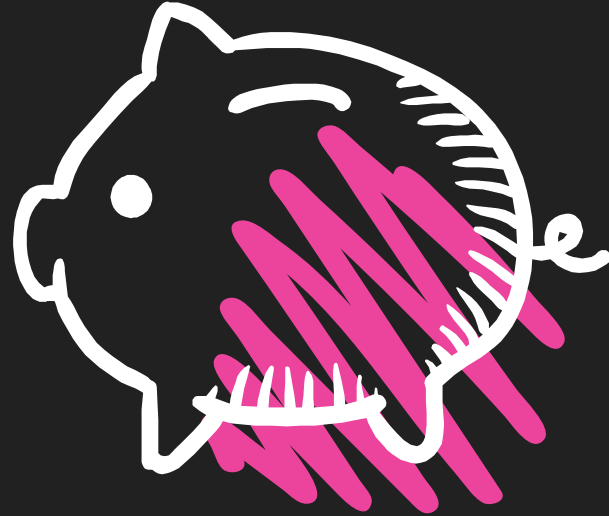
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Want these slides and notes?

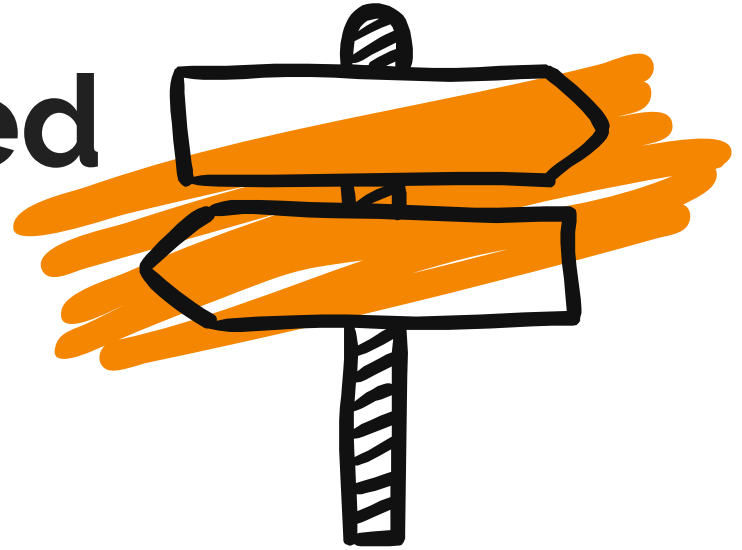
www.prodpad.com/blog/decisions-debt-and-other-dilemmas

bit.ly/decisions-debt

Debt



**Our world is filled
with decisions**





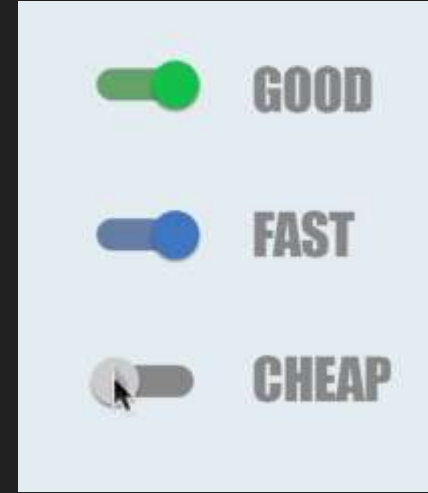
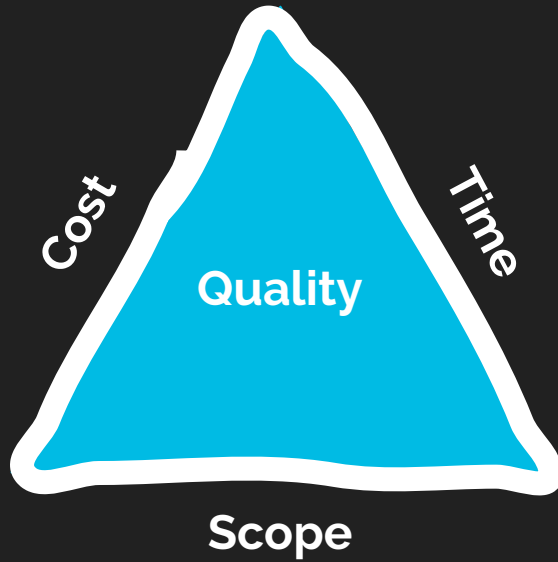
Decisions

Trade-offs



Debt is an enabler

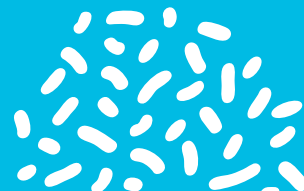
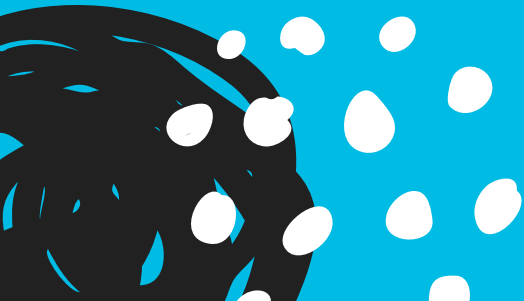




Debt enables trade-offs

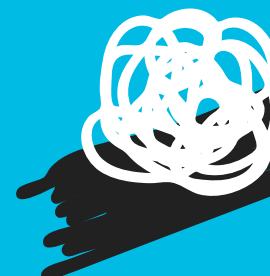


Tech Debt



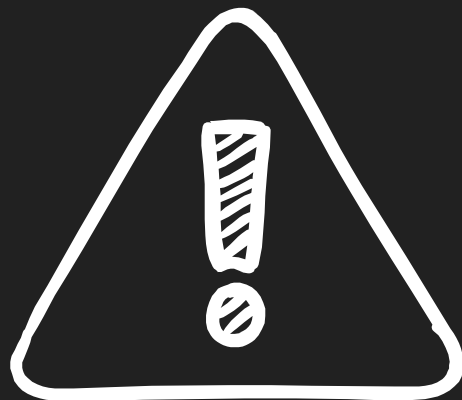


No one likes tech debt,
but it's a reality of [^]life
your product's

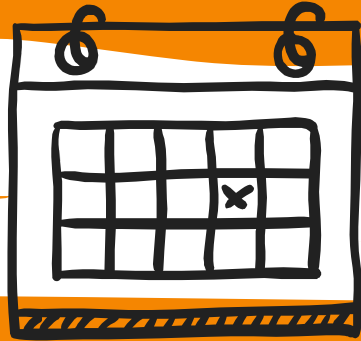




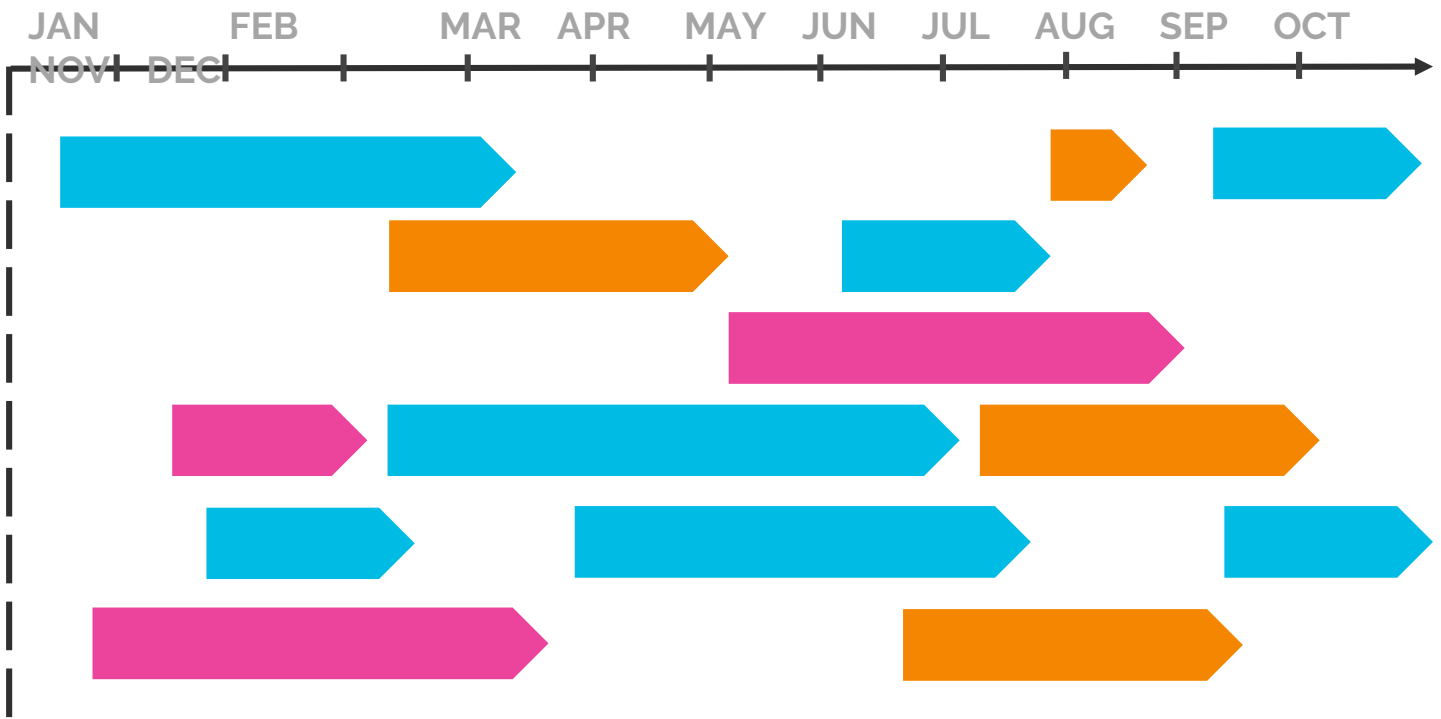
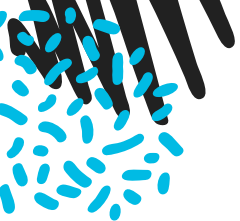
Intentional

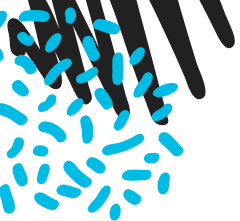


Unintentional



Deadlines.





TIME

THINGS TO DO



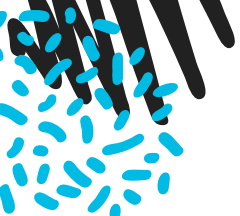


TIME

THINGS TO DO

Feature A



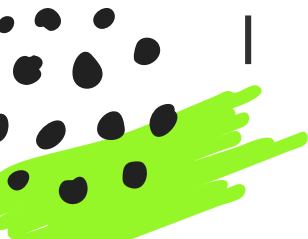


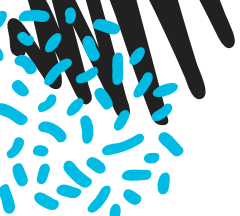
TIME

THINGS TO DO

Feature A

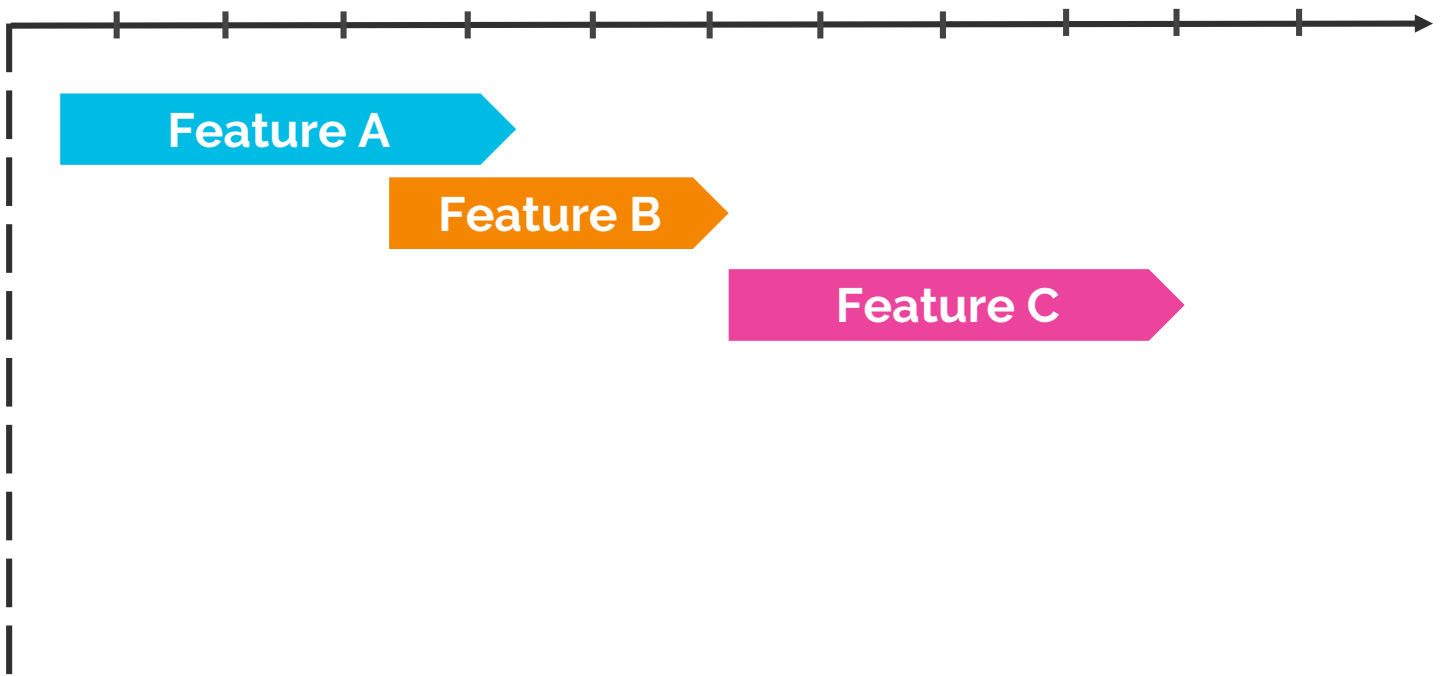
Feature B

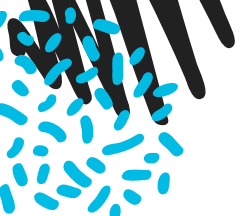




TIME

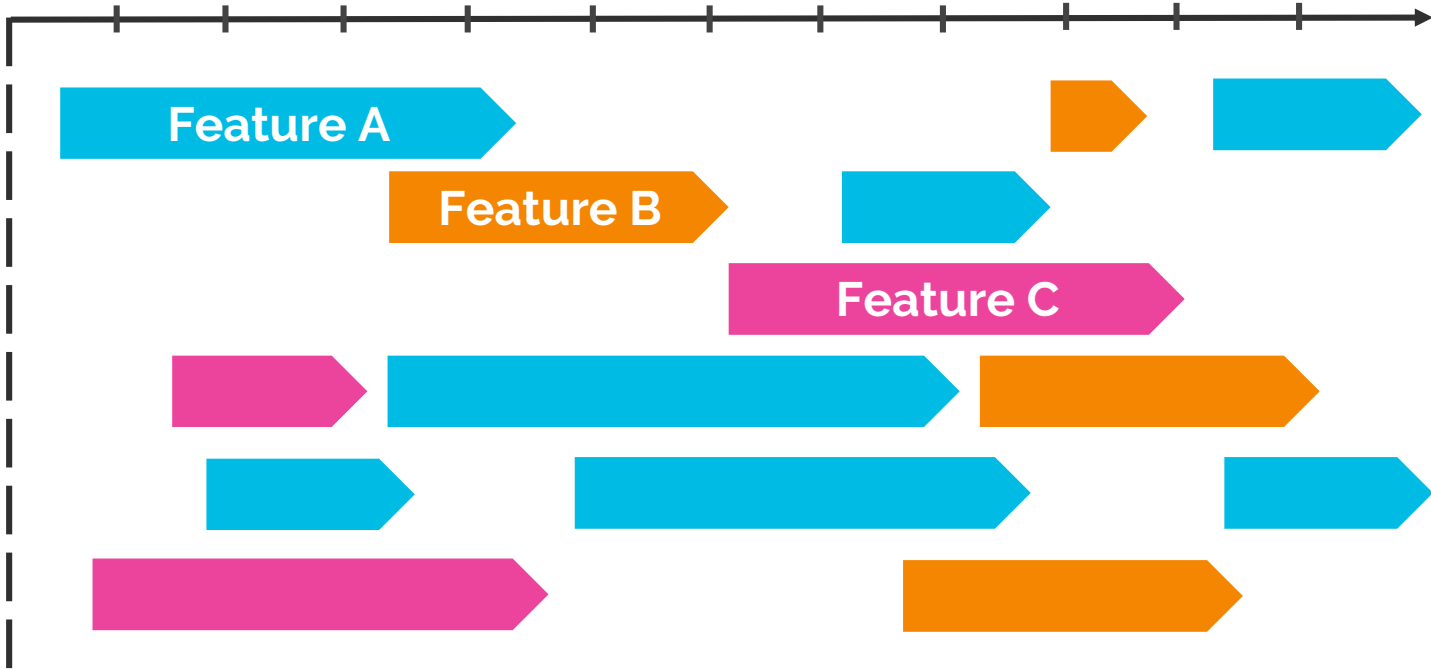
THINGS TO DO

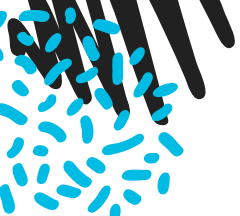




THINGS TO DO

TIME

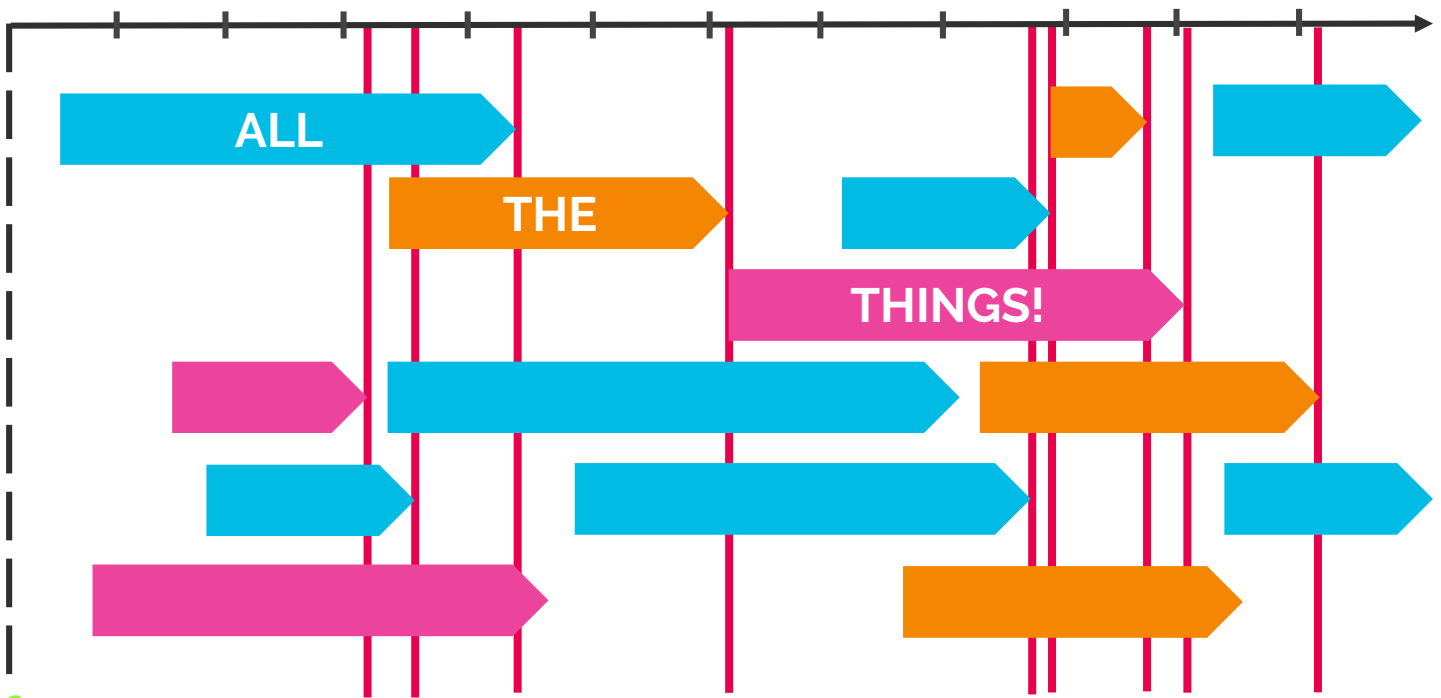




THINGS TO DO

TIME

DEADLINES








Parkinson's Law





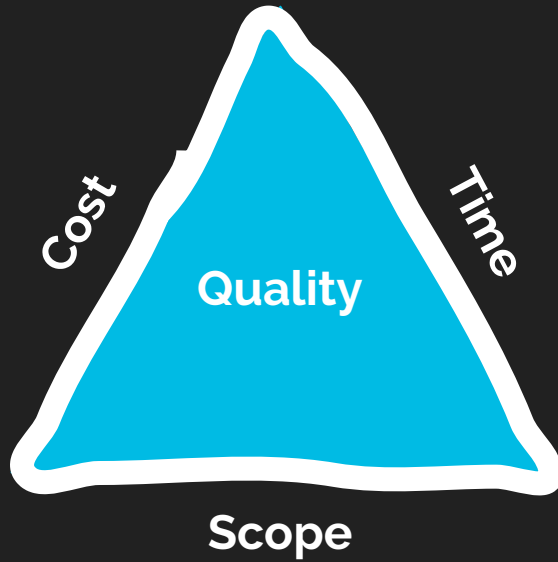
Parkinson's Law

Work expands
to fill the time allotted

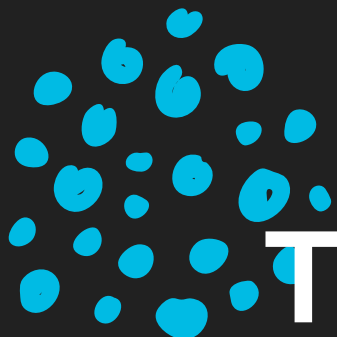
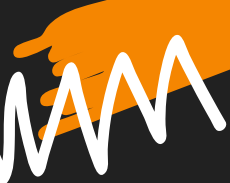


Deadline crunch!





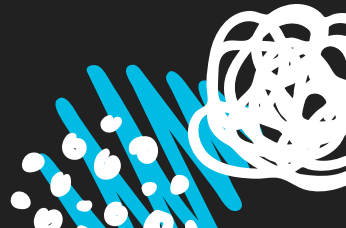
You need to make lots of trade-offs



Team



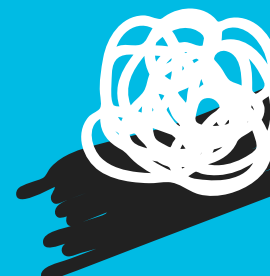
stress





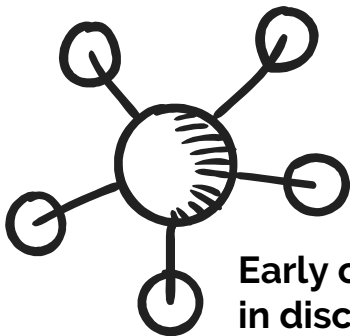
The biggest lie in
software is Phase 2.

- Jeff Gothelf, Lean UX






Shared understanding
of company goals



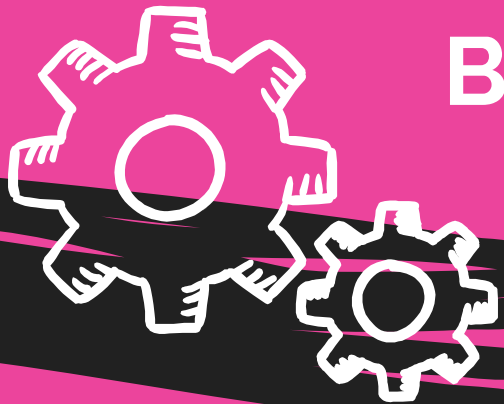
Early collaboration
in discovery phase



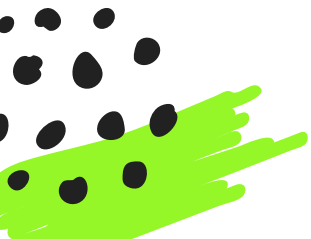
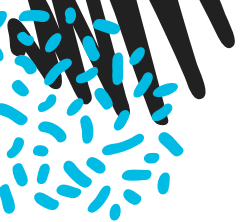
Time and space to
deliver great code



Build as if you'll be
training a junior in
a couple years' time.

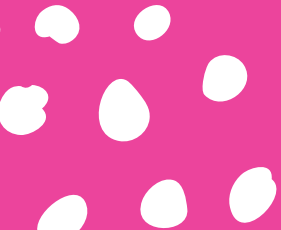


Trust



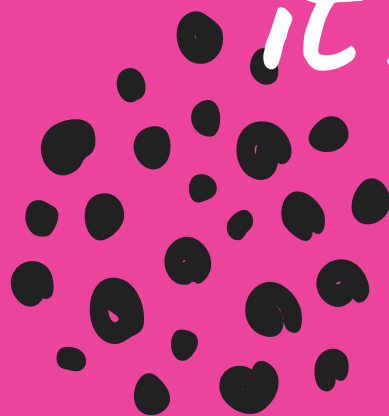


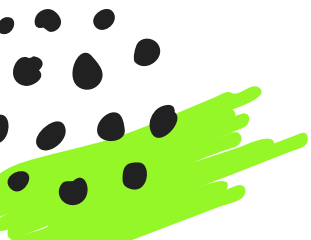
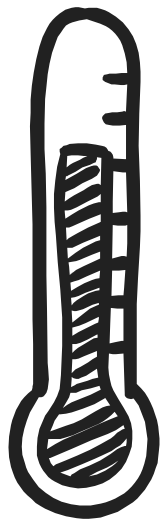
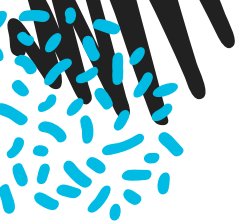
Design Debt



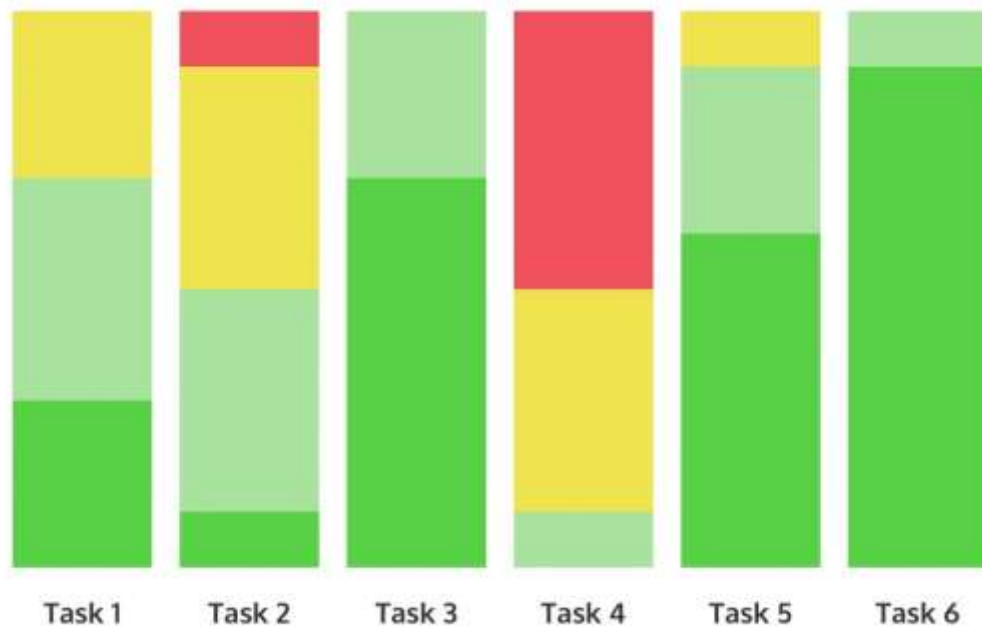


*It's not a bug, ~~it's~~
it's a feature!*

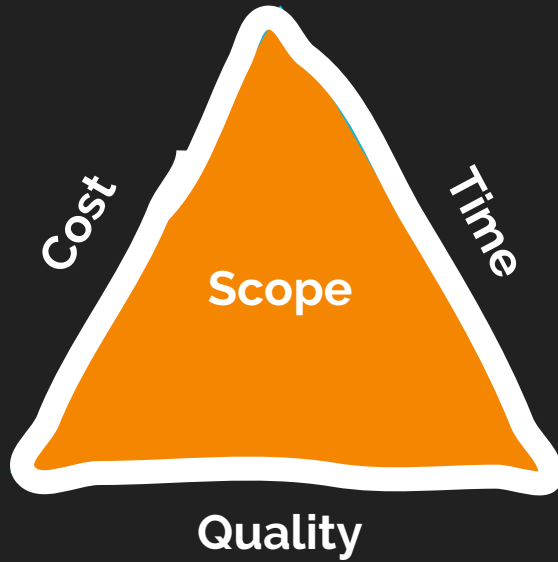




Current Feature



Via Kav Webb @kylokav



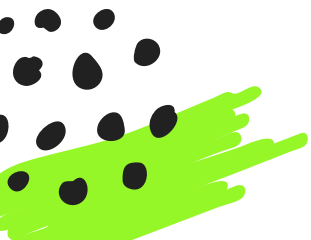
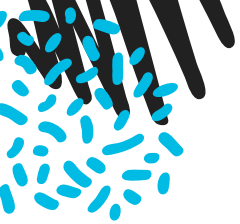
Trade-offs for experimentation's sake

The background features a central illustration of a laptop displaying a design interface with various panels and icons. To the left of the laptop is a potted plant with long, thin leaves. To the right is another plant with broader leaves. The scene is decorated with abstract elements: a cluster of blue dots and black lines in the top-left corner, a pink scribble in the top-right corner, a green brushstroke with black dots in the bottom-left corner, and a black scribble with blue dots in the bottom-right corner.

Design system

**Better & faster
product design decisions...**

Fewer trade-offs!



The background is a solid orange color. In the top-left corner, there is a white circular shape with several thick, black, wavy lines radiating from it. In the top-right corner, there is a white circular shape with a black scribbled line pattern. In the bottom-left corner, there is a white circular shape filled with small, black, oval-shaped specks. In the bottom-right corner, there is a white, irregular, cloud-like shape with several black dots scattered around it.

Process Debt



App too hard to use?



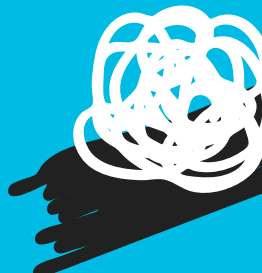
Tech not up to scratch?

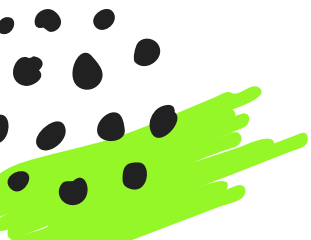
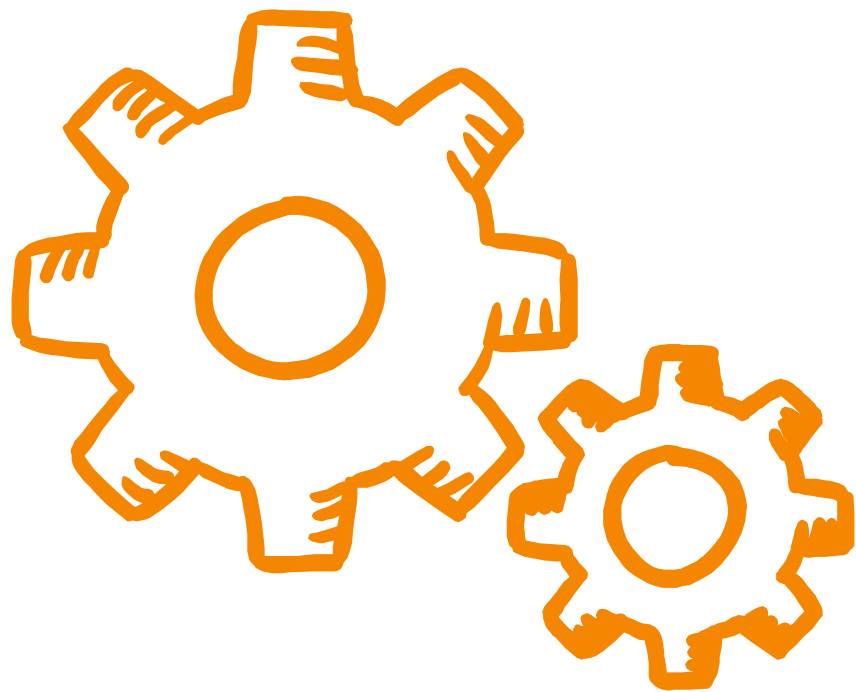
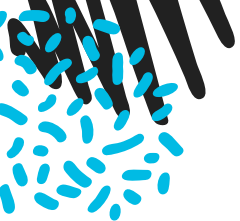
Support bears the burden

Better help docs are needed

Wasted time with manual processes
or shaky automations



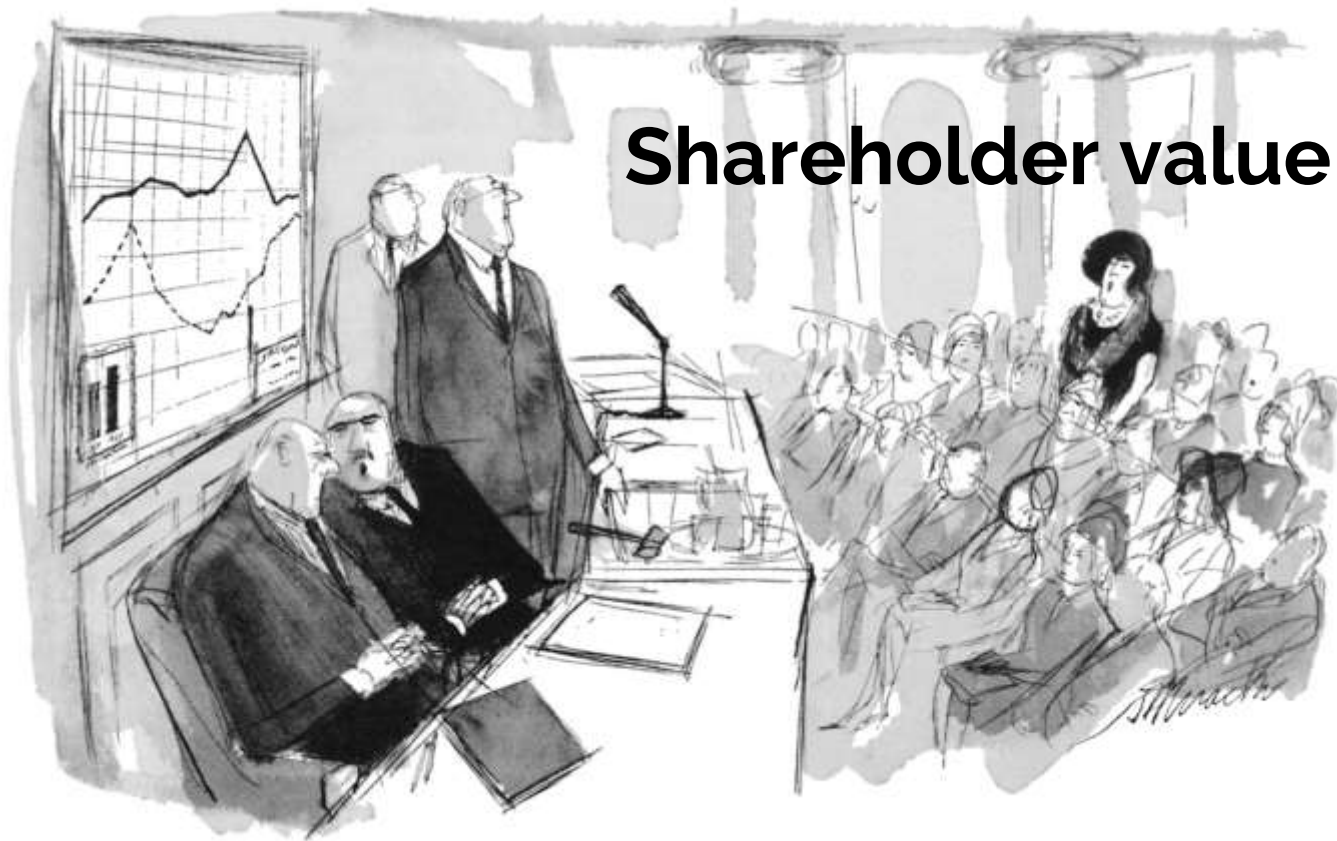




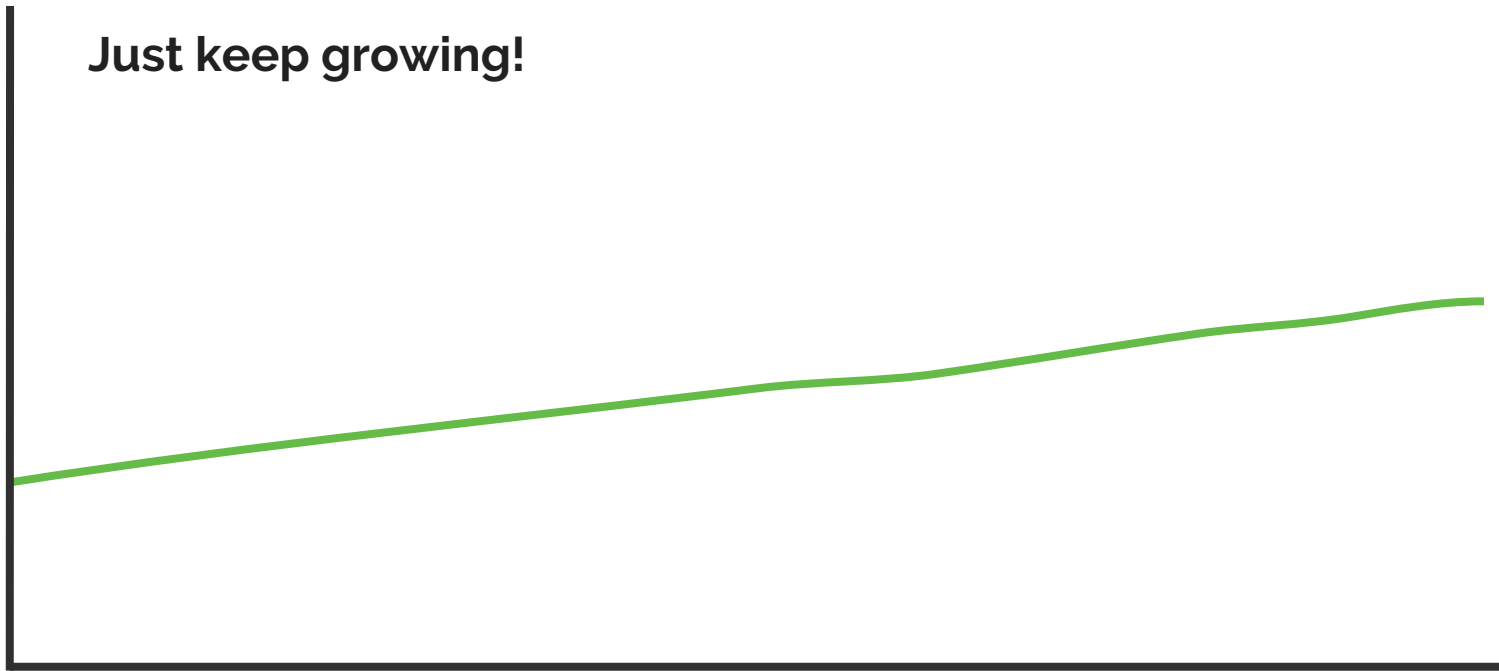


Culture Debt

Shareholder value



Just keep growing!



Predictability is King





Sales

Marketing

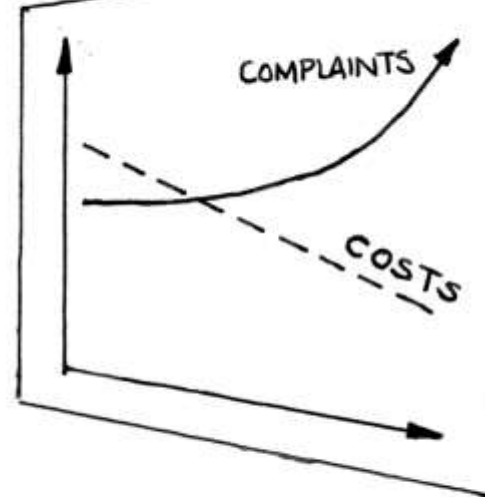
R&D

HR



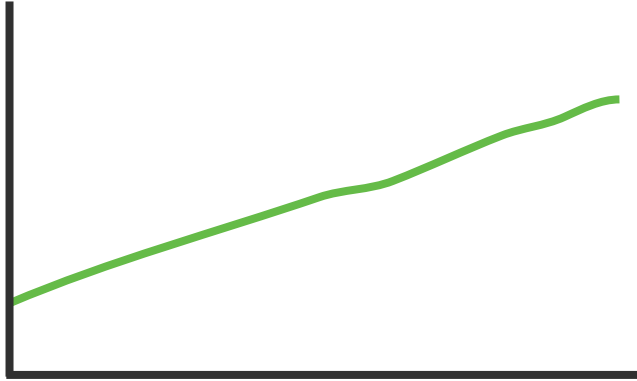
© marketoonist.com

I'm pleased to be able to
report considerable efficiency
savings...

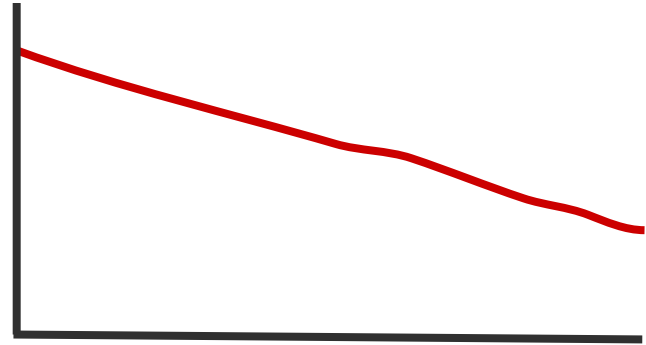


© JR 2010

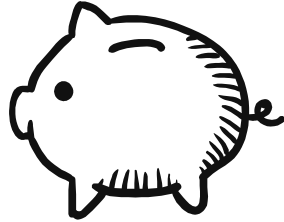
Profit Center

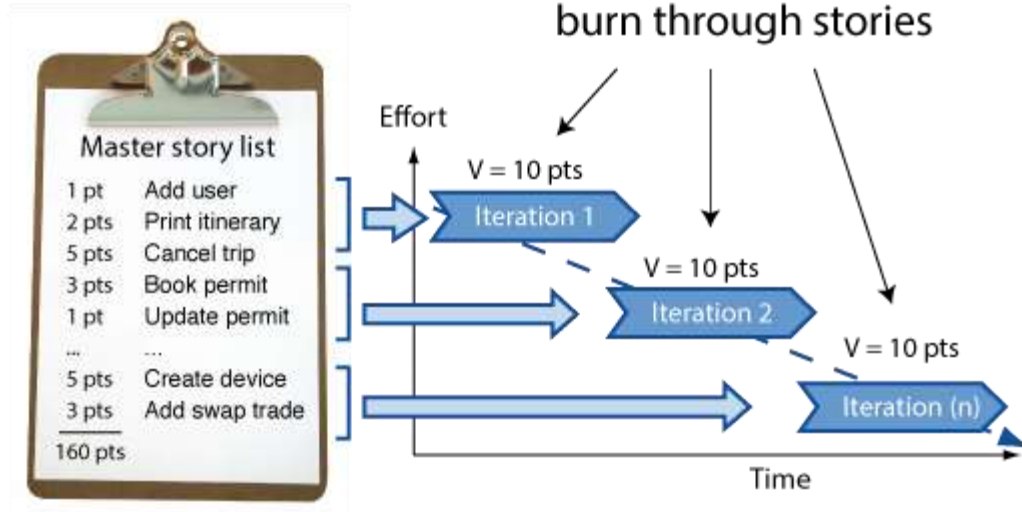


Cost Center



Product management is a cost center







OUTCOME!



...not output





More debt throughout



Building wrong thing

Getting disrupted





John Cutler
@johncutlefish



Massively underestimated:

The "cost" of people coming to work knowing things are broken & fearing the next thing breaking.

This holds for usability issues, "bugs", "quality", elephants in the room, strategy misalignment...anything.

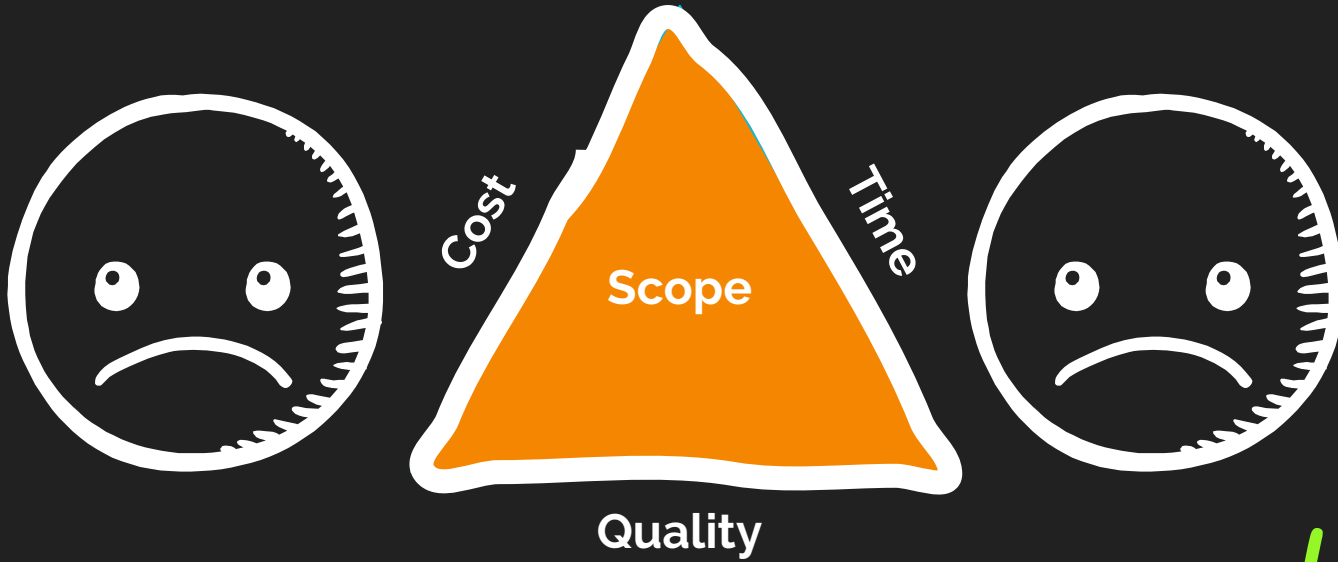
The drag and dissonance is extremely costly.

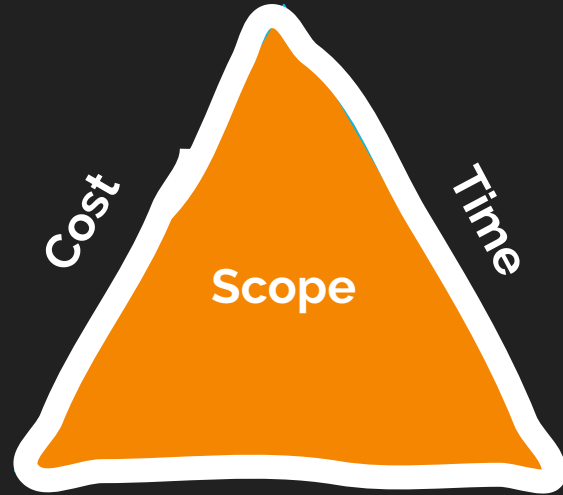
6:29 AM · Jan 31, 2020 · [Twitter for iPad](#)

195 Retweets **747** Likes

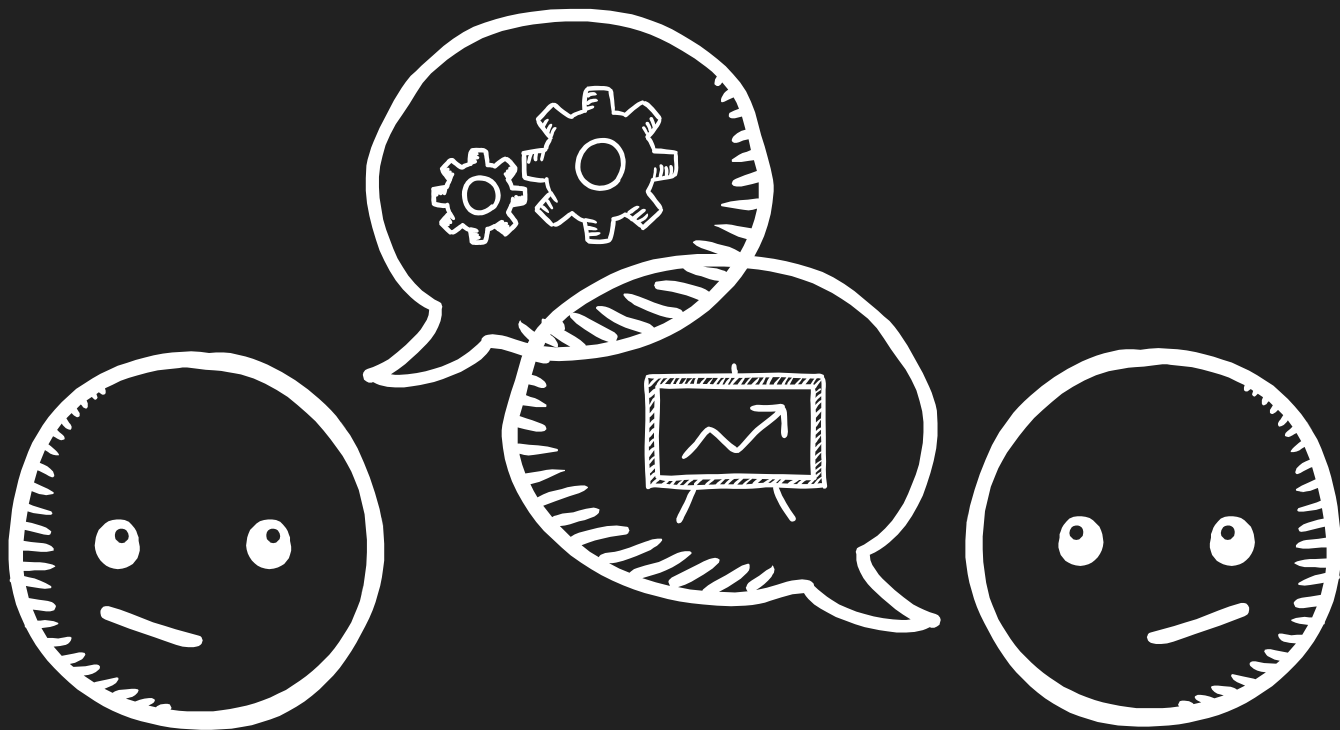


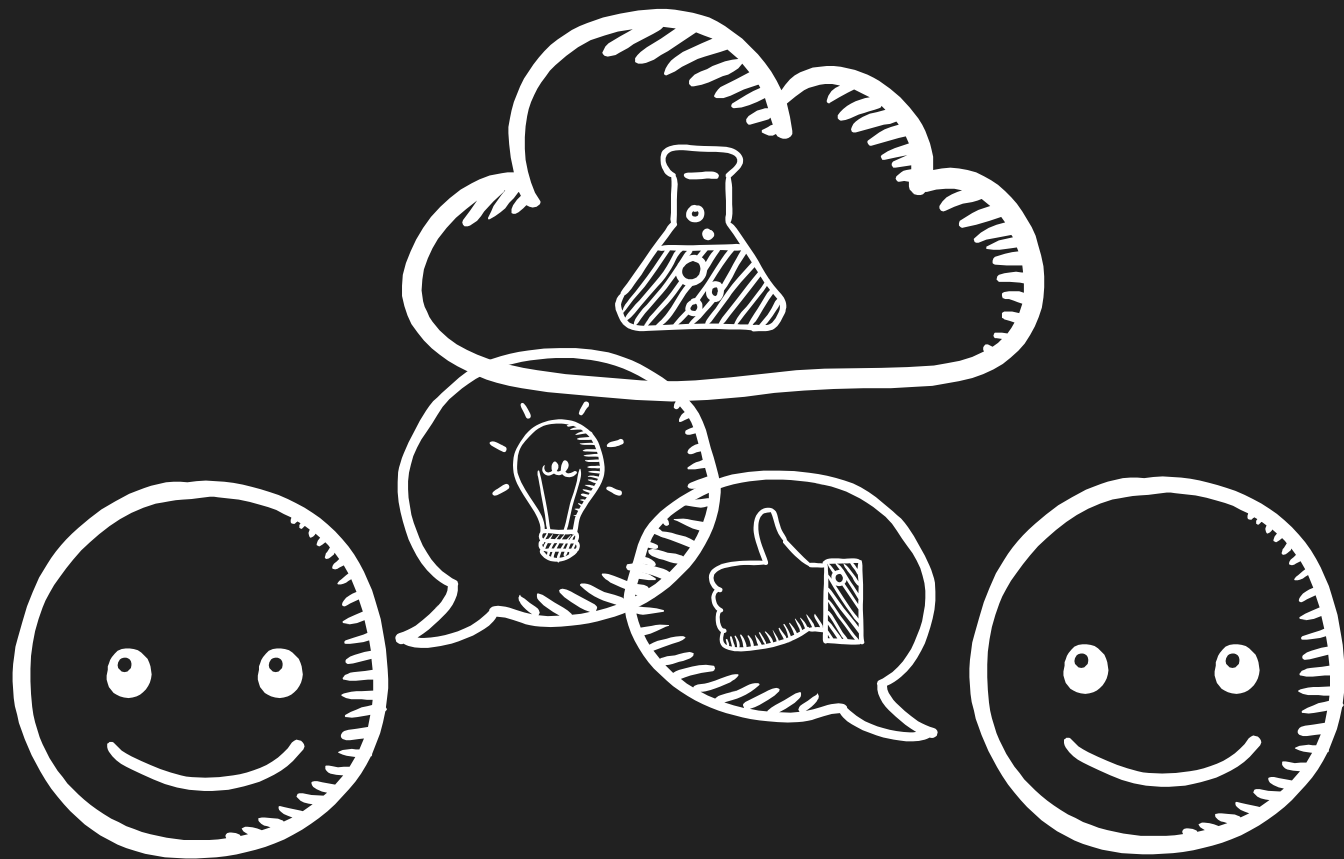






Quality



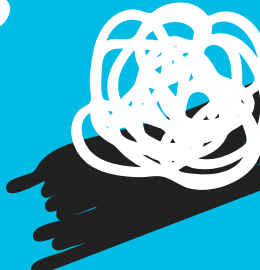
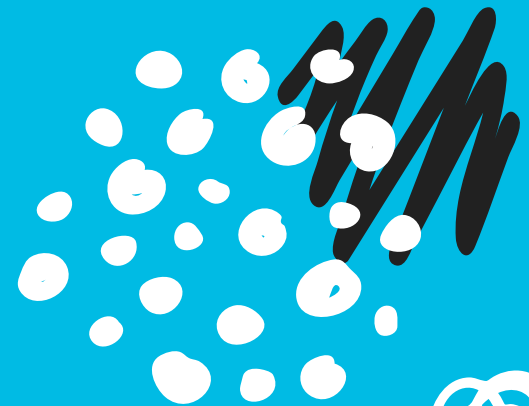


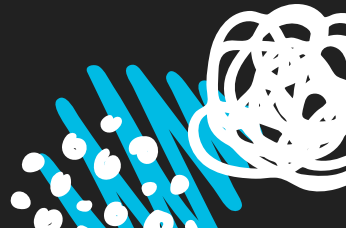


Strategic objectives

Holistic measures

Safe communication

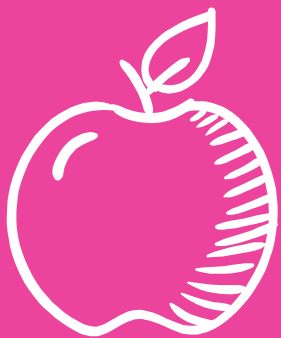






Admin Debt





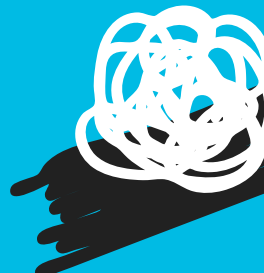
Tidy up Time



*Don't just make
product decisions*



Step back,
look at the wider picture,
& use debt to your advantage





Take a pic of this slide!



Want to ditch deadlines? Here's how to handle the objections:

bit.ly/ditch-timelines

www.mindtheproduct.com/free-your-product-roadmap-and-ditch-the-timeline



Have a more mature product portfolio? Strategies for staying lean:

bit.ly/growing-up-lean

www.mindtheproduct.com/growing-up-lean



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